

**ALEMBIC PHARMACEUTICALS, INC. AND SUBSIDIARIES**

**INDEPENDENT AUDITOR'S REPORT  
AND  
CONSOLIDATED FINANCIAL STATEMENTS**

**FOR THE FISCAL YEARS ENDED MARCH 31, 2025 AND 2024**



# ALEMBIC PHARMACEUTICALS, INC. AND SUBSIDIARIES

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## INDEPENDENT AUDITOR'S REPORT

To the Stockholder  
**Alembic Pharmaceuticals, Inc.**  
Bedminster, NJ

### Report on the Audit of the Consolidated Financial Statements

#### *Opinion*

We have audited the consolidated financial statements of **Alembic Pharmaceuticals, Inc. and Subsidiaries (collectively, the "Company")**, which comprise the consolidated balance sheets as of March 31, 2025 and 2024, and the related consolidated statements of income, changes in stockholder's equity, and cash flows for the fiscal years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of Alembic Pharmaceuticals, Inc. and Subsidiaries as of March 31, 2025 and 2024, and the results of their operations and their cash flows for each of the fiscal years then ended in accordance with accounting principles generally accepted in the United States of America.

#### *Basis for Opinion*

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audits of the Consolidated Financial Statements section of our report. We are required to be independent of the Company and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### *Management's Responsibility for the Consolidated Financial Statements*

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for one year after the date that the consolidated financial statements are issued.

#### *Auditor's Responsibility for the Audit of the Consolidated Financial Statements*

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audits.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audits in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audits, significant audit findings, and certain internal control–related matters that we identified during the audits.

#### ***Other Matters - Supplementary Information***

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. Supplementary information on pages 20 through 23 are presented for purposes of additional analysis and are not a required part of the consolidated financial statements.

Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

*Cathedral CPAs & Advisors*

Iselin, New Jersey

May 1, 2025



# ALEMBIC PHARMACEUTICALS, INC. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

	As of March 31,	
	2025	2024
<b>ASSETS</b>		
Current assets:		
Cash	\$ 1,423,146	\$ 6,138,037
Accounts receivable, net	186,593,715	183,195,182
Inventory	57,748,845	64,118,313
Prepaid expenses	739,156	758,268
Prepaid taxes	209,501	-
Advances to vendors	1,263,890	1,093,874
Total current assets	247,978,253	255,303,674
Property and equipment, net	178,965	186,645
Deferred tax asset, net	2,527,819	2,775,078
Right of use asset, operating lease	1,090,960	1,202,203
Other assets	54,194	57,680
Total assets	<u>\$ 251,830,191</u>	<u>\$ 259,525,280</u>
<b>LIABILITIES AND STOCKHOLDER'S EQUITY</b>		
Liabilities		
Current liabilities:		
Accounts payable and accrued expenses	\$ 10,889,033	\$ 8,753,701
Accrued chargebacks and other sales deductions	87,904,241	102,731,852
Line of credit	1,824,306	-
Operating lease liability, current portion	125,691	95,287
Taxes Payable	-	973,670
Due to related parties	110,343,790	114,140,534
Total current liabilities	211,087,061	226,695,044
Operating lease liability, less current portion	1,078,353	1,204,044
Employee related obligations	4,124,279	4,323,095
Total liabilities	216,289,693	232,222,183
Stockholder's equity:		
Preferred stock, \$1.00 par value, 200,000 shares authorized, 0 shares issued and outstanding	-	-
Common stock, \$1.00 par value, 1,000,000 shares authorized, 120,000 shares issued and outstanding	120,000	120,000
Additional paid-in capital	4,000,000	4,000,000
Retained earnings	31,420,498	23,183,097
Total stockholder's equity	35,540,498	27,303,097
Total liabilities and stockholder's equity	<u>\$ 251,830,191</u>	<u>\$ 259,525,280</u>

The notes to consolidated financial statements are an integral part of these statements.

# ALEMBIC PHARMACEUTICALS, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF INCOME

	For the Fiscal Years Ended March 31,	
	2025	2024
<b>Net revenues</b>	\$ 208,261,815	\$ 198,315,303
Cost of sales	165,456,955	157,734,991
<b>Gross profit</b>	42,804,860	40,580,312
<b>Operating expenses</b>		
Selling, general and administrative expenses	32,910,490	32,790,340
<b>Income from operations</b>	9,894,370	7,789,972
Other income (expenses)		
Other income	450,615	698,854
Interest expense	(32,854)	(24,977)
Total other income, net	417,761	673,877
<b>Income before provision for income taxes</b>	10,312,131	8,463,849
Provision for income taxes	2,074,730	2,251,291
<b>Net income</b>	\$ 8,237,401	\$ 6,212,558
Basic and diluted earnings per share	\$ 68.65	\$ 51.77
Weighted average shares outstanding	120,000	120,000

The notes to consolidated financial statements are an integral part of these statements.

# ALEMBIC PHARMACEUTICALS, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDER'S EQUITY

For the Fiscal Years Ended March 31,

	Common Stock		Additional Paid-in Capital	Retained Earnings	Total Stockholder's Equity
	Shares	Amount			
<b>Balance, April 1, 2023</b>	120,000	\$ 120,000	\$ 4,000,000	\$ 16,970,539	\$ 21,090,539
Net income	-	-	-	6,212,558	6,212,558
<b>Balance, March 31, 2024</b>	<u>120,000</u>	<u>\$ 120,000</u>	<u>\$ 4,000,000</u>	<u>\$ 23,183,097</u>	<u>\$ 27,303,097</u>
<b>Balance, April 1, 2024</b>	120,000	\$ 120,000	\$ 4,000,000	\$ 23,183,097	\$ 27,303,097
Net income	-	-	-	8,237,401	8,237,401
<b>Balance, March 31, 2025</b>	<u>120,000</u>	<u>\$ 120,000</u>	<u>\$ 4,000,000</u>	<u>\$ 31,420,498</u>	<u>\$ 35,540,498</u>

The notes to consolidated financial statements are an integral part of these statements.

# ALEMBIC PHARMACEUTICALS, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS

	For the Fiscal Years Ended March 31,	
	2025	2024
<b>Cash flows from operating activities</b>		
Net income	\$ 8,237,401	\$ 6,212,558
Adjustments to reconcile net income to net cash (used in) provided by operating activities:		
Deferred tax provision (benefit)	247,258	(686,384)
Provision for credit losses on accounts receivable	283,814	257,272
Depreciation	30,308	41,758
Amortization of right-of-use asset, operating lease	112,143	172,714
(Gain) on sale of assets	-	(275,494)
(Increase) Decrease in operating assets:		
Accounts receivable	(3,682,347)	(2,289,388)
Inventory	6,369,468	(26,251,668)
Prepaid expenses	19,112	84,733
Prepaid taxes	(1,183,171)	1,742,758
Advances to vendors	(170,016)	950,944
Increase (Decrease) in operating liabilities:		
Accounts payable and accrued expenses	2,135,333	(145,655)
Accrued chargebacks and other sales deductions	(14,827,611)	18,218,861
Employee related obligations	(198,816)	2,973,095
Lease liability	(95,287)	(153,406)
Due to related parties	(3,796,744)	(830,054)
<b>Net cash (used in) provided by operating activities</b>	<b>(6,519,155)</b>	<b>22,644</b>
<b>Cash flows from investing activities:</b>		
Employee repayments (advances)	2,586	(1,947)
Proceeds from sale of assets	-	1,363,728
Purchase of equipment	(22,628)	(1,789)
<b>Net cash (used in) provided by investing activities</b>	<b>(20,042)</b>	<b>1,359,992</b>
<b>Cash flows from financing activities:</b>		
Net borrowings from line of credit	1,824,306	-
<b>Net cash provided by financing activities</b>	<b>1,824,306</b>	<b>-</b>
<b>Net (decrease) increase in cash</b>	<b>(4,714,891)</b>	<b>1,382,636</b>
<b>Cash, beginning of year</b>	<b>6,138,037</b>	<b>4,755,401</b>
<b>Cash, end of year</b>	<b>\$ 1,423,146</b>	<b>\$ 6,138,037</b>
<b>Supplement disclosure of cash flow information</b>		
Cash paid during the year for:		
Income taxes	\$ 3,010,643	\$ 1,194,917

The notes to consolidated financial statements are an integral part of these statements.



# ALEMBIC PHARMACEUTICALS, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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For the Fiscal Years Ended March 31, 2025 and 2024

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### 1. Nature of Operations

**Alembic Pharmaceuticals, Inc.** (Alembic), a Delaware corporation, is a wholly-owned subsidiary of Alembic Pharmaceuticals Limited (“APL”). On March 1, 2020, in an internal reorganization, APL acquired 100% interest in Alembic from its subsidiary Alembic Global Holding S.A. (“AGH”). Alembic is engaged in the marketing and distribution of generic pharmaceutical products for resale by others. While Alembic was incorporated in 2012, operations began in 2015. Alembic sells its products directly to wholesalers, retail drug store chains, drug distributors, mail order pharmacies and other direct purchasers as well as customers that purchase its products indirectly through the wholesalers, including independent pharmacies, non-warehousing retail drug store chains, managed health care providers and other indirect purchasers.

The Company had three separate lines of business – **Alembic Pharmaceuticals, Inc.** (“API”) [Distribution], **Alembic Labs, LLC** (“Labs”) [Research & Development] and **Okner Realty, LLC**, (“Okner”) [Real Estate management]. All net revenues were from API for the Years ended March 31, 2025 and 2024.

Labs and Okner were dissolved on September 26, 2024 and September 19, 2024, respectively. See Note 16 – Deconsolidation for additional information.

### 2. Summary of Significant Accounting Policies

#### *Basis of Presentation*

The consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) as detailed in the Financial Accounting Standards Board’s (FASB) Accounting Standards Codification. The consolidated financial statements have been prepared on the accrual basis of accounting.

#### *Principles of Consolidation*

The consolidated financial statements include the accounts of Alembic and its wholly-owned subsidiaries (Labs and Okner, collectively, the “Company”). All significant intercompany accounts and transactions have been eliminated in consolidation.

#### *Use of Estimates*

The preparation of the consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period.

Actual results could differ from those estimates because of the uncertainty inherent in such estimates. The Company makes significant estimates in many areas of its accounting, including but not limited to the following: sales returns, chargebacks, credit losses and discounts, leases, taxes, inventory obsolescence, the useful lives of property and equipment and its impairment and accruals.

# ALEMBIC PHARMACEUTICALS, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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For the Fiscal Years Ended March 31, 2025 and 2024

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### 2. Summary of Significant Accounting Policies (Continued)

#### *Reclassification*

The presentation of certain prior period balances has been reclassified to conform to the current period presentation.

#### *Cash and Cash Equivalents*

For the purpose of consolidated statements of cash flows, cash and cash equivalents are highly liquid debt instruments with original maturities of three months or less. As of March 31, 2025 and 2024, the Company did not have any cash equivalents.

#### *Inventory Valuation*

Inventories consist of finished goods including goods in transit that are stated at the lower of cost or net realizable value (NRV), with cost being determined by the weighted average cost method. The Company complies with the guidance from Accounting Standards Update (ASU 2015-11), Simplifying the Measurement of Inventory (ASU 2015-11). The core principle of the guidance is that an entity should measure inventory at the "lower of cost or net realizable value". The ASU defines NRV as the "estimated selling prices in the ordinary course of business, less reasonably predictable cost of completion, disposal, and transportation." Inventories are presented net of an allowance for obsolete inventory; changes in the provision for obsolete inventory are included in costs of goods sold. The Company considers obsolescence, excessive levels, deterioration, and other factors in evaluating NRV. Obsolete inventory items are written off against the allowance when identified. There was no allowance for inventory obsolescence as of March 31, 2025 and 2024.

#### *Property and Equipment*

Property and equipment are stated at cost less accumulated depreciation. Depreciation is computed and recorded on a straight-line basis over the assets' estimated service lives which range from three to thirty-nine years. Repairs and maintenance expenditures, which do not extend the useful lives of the related assets, are expensed as incurred. Improvements that extend the economic life of the assets are capitalized.

#### *Impairment of Long-Lived Assets*

The Company regularly reviews long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. If impairment conditions exist, the Company assesses the recoverability of the carrying amounts by estimating the future undiscounted cash flows. If the carrying amount exceeds the aggregate future cash flows, the Company would recognize an impairment loss to the extent the carrying amount exceeds the fair value of the asset. Any long-lived assets to be disposed of are to be valued at estimated fair value less costs to sell. Based on such periodic assessments, no impairment adjustment was required as of March 31, 2025 and 2024.

#### *Research and Development*

Costs incurred for research and product development are expensed as incurred. The Company recognizes research and development expenses in the period in which it becomes obligated to incur such costs.

# ALEMBIC PHARMACEUTICALS, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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For the Fiscal Years Ended March 31, 2025 and 2024

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### 2. Summary of Significant Accounting Policies (Continued)

#### *Current Expected Credit Losses*

In June 2016, FASB issued ASU NO. 2016-13, "Financial Instruments – Credit Losses" ("ASC Topic 326") Measurement of Credit Losses on Financial instruments. This standard replaced the incurred loss methodology with an expected loss methodology that is referred to as the current expected credit loss ("CECL") methodology. The core principle of the new guidance is that ASC Topic 326 requires an entity to reflect its current estimate of all expected credit losses at the inception of the financial asset (e.g., accounts receivables, contract assets, lease receivables, financial guarantees, loans and loan commitments, etc.). ASC Topic 326 is effective for annual and reporting periods beginning after December 15, 2022. The Company adopted ASC Topic 326 with a date of initial application of April 1, 2023.

On adoption, the Company adjusted the amortized cost basis of existing financial assets to reflect the adoption of the CECL loss model. Additionally, the consolidated statements of income reflected the estimated current expected losses of newly recognized financial assets as well as the expected increases or decrease of expected credit losses that have taken place during the period.

As part of the adoption of ASC Topic 326 the Company:

- Removed the "incurred loss" threshold model and adopted the CECL model, a standard that states that financial instruments carried at amortized cost should reflect the net amount expected to be collected.
- Broadened the range of data that is incorporated into the measurement of credit losses to include forward-looking information, such as reasonable and supportable forecasts, in assessing the collectability of financial assets.
- Introduced a single measurement object for all financial assets carried at amortized cost.

The estimate of expected credit losses considers historical credit loss information that is adjusted for current conditions and reasonable and supportable forecasts. The Company recognizes credit losses at the inception of the asset based on historical experience, current conditions, and reasonable and supportable forecasts. See policy below.

#### *Accounts Receivables and Allowances for Credit Losses*

Accounts receivables are initially recorded at the amount management expects to collect when revenue has been earned and are stated net of an allowance for credit losses, in line with ASC Topic 326 (See above), which represents estimated losses resulting from the inability of customers to pay these accounts. When determining the allowance for credit losses, the Company takes several factors into consideration including the overall composition of accounts receivable aging, historical collection experience, current trends, the type of customer and day-to-day knowledge of specific customers. The allowance for credit losses were \$3,735,029 and \$3,451,215 as of March 31, 2025 and 2024, respectively.

#### *Advertising Costs*

Advertising costs are expensed as incurred and are included in selling, general and administrative expenses in the consolidated statements of income. Advertising expenses for the years ended March 31, 2025 and 2024 were \$239,488 and \$254,276, respectively.

# ALEMBIC PHARMACEUTICALS, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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For the Fiscal Years Ended March 31, 2025 and 2024

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### 2. Summary of Significant Accounting Policies (Continued)

#### *Chargebacks*

The Company enters into contractual agreements with certain third parties such as pharmacies and group-purchasing organizations to sell certain products at predetermined prices. The parties have elected to have these contracts administered through wholesalers that buy products from the Company and subsequently sell them to these third parties. When a wholesaler sells products to one of these third parties that are subject to a contractual price agreement, the difference between the price paid to the Company by the wholesaler and the price under the specific contract is charged back to the Company by the wholesaler. The Company tracks sales and submitted chargebacks by product number and contract for each wholesaler. Utilizing this information, the Company estimates a chargeback percentage for each product. The Company reduces gross sales and increases the chargeback allowance by the estimated chargeback amount for each product sold to a wholesaler. When an actual chargeback request is received from a wholesaler, the Company reduces the chargeback allowance when it processes the chargeback. Actual chargebacks processed by the Company can vary materially from period to period based upon actual sales volume through the wholesalers. However, the Company's expense provision for chargebacks is recorded at the time when sales revenues are recognized. See Note 12 - Accrued Chargebacks and Other Sales Deductions.

Management obtains periodic wholesaler inventory reports to aid in analyzing the reasonableness of the chargeback allowance. The Company evaluates the reasonableness of its chargeback allowance by applying the product chargeback percentage based on historical activity to the quantities of inventory on hand based on each wholesaler's inventory reports and an estimate of inventory in transit to the wholesaler at the end of the period. In accordance with its accounting policy, the Company's estimate of the percentage of wholesaler inventory that will ultimately be sold to a third party that is subject to a contractual price agreement is based on the trend of such sales through wholesalers. The Company uses the established percentage estimate based on industry experience and evaluation of current trends.

#### *Revenue Recognition*

The Company recognizes revenue in accordance with the provisions ASC Topic 606, *Revenue from Contracts with Customers*, and recognizes revenue when control of promised goods are transferred to the Company's customers, in an amount that reflects the consideration that the Company expects to be entitled to in exchange for those goods. The Company generates revenue primarily from sale of its products. For all of its sales, the Company transfers control, invoices the customer and recognizes the revenue upon shipment to the customer. The purchase and associated obligation to pay becomes a contractual obligation of the customer at the time that the purchase order is accepted by the Company, and delivery, is only a condition of the purchase contract that must be satisfied before payment is due. See Note 13 – Revenue from Contracts with Customers.

Provisions are recorded for discounts, rebates, promotional adjustments, chargebacks, and other potential adjustments when they are reasonably determinable at the time when sales revenues are recorded. The risks related to price adjustments and returns are borne by the parent company.

In order to establish its chargeback and other sales deduction accruals, the Company uses both internal and external data to estimate the level of inventory in the distribution channel. To estimate the net price, the Company tracks sales by product and by customer or payer. The Company evaluates inventory data reported by wholesalers, product pricing, historical experience, and other factors in order to determine the adequacy of its reserves. The Company regularly monitors its reserves and records adjustments when contract terms, or other significant events indicate that a change in the reserve is appropriate.

# ALEMBIC PHARMACEUTICALS, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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For the Fiscal Years Ended March 31, 2025 and 2024

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### 2. Summary of Significant Accounting Policies (Continued)

#### *Selling, General and Administrative Expenses*

Selling, general and administrative (SG&A) expenses are comprised primarily of salaries, benefits and other staff-related costs associated with sales and marketing, finance, and other administrative personnel, facilities and overhead costs, outside marketing, distribution costs, advertising and legal expenses and other general and administrative costs, as well as customer shipping costs.

#### *Income Taxes and Deferred Income Taxes*

The Company files federal and state tax returns as a “C” Corporation. Income tax expense, deferred tax expense, and deferred tax assets and liabilities reflect management’s best assessment of estimated current and future taxes to be paid. Significant judgements and estimates are required in determining the provision or benefit for income taxes. See Note 6 – Income Taxes for additional information.

Deferred income taxes arise as a result of timing differences between income per books and income reported for tax purposes. The components with temporary differences that impact the deferred taxes are current expected credit loss, accrued sales deductions, deferred compensation, leases, deferred acquisition costs and research and development costs. The Company is liable for federal, state, and local taxes as applicable. The amount of current and deferred taxes payable or receivable is recognized as of the date of the consolidated financial statements, utilizing currently enacted tax laws and rates. The net deferred tax assets on March 31, 2025 and 2024 were \$2,527,819 and \$2,775,078, respectively.

Deferred taxes are evaluated annually to determine if adjustments to a valuation allowance are required. The Company assess whether a valuation allowance should be established based on the consideration of all available evidence using a more likely than not standard with respect to whether deferred taxes will be realized. The ultimate realization of deferred taxes depends primarily on the generation of future taxable income. The value of the Company’s deferred taxes will depend on applicable income tax rates. Judgment is required in the determination of the future tax consequences of events that have been recognized in the Company’s financial statements and the Company’s tax returns. Differences between anticipated and actual outcomes of these future tax consequences could have a material impact on the Company’s consolidated financial statements.

The Company files income tax returns in various taxable jurisdictions. Tax positions and liabilities are established for uncertain tax positions that may be challenged by local authorities. At this time, the Company had no liabilities resulting from unrecognized tax positions as of March 31, 2025, thus no estimated liabilities were reflected in these consolidated financial statements.

#### *Risks and Uncertainties*

The Company’s business may be affected by a variety of events. These risks potentially may have a material impact on the Company’s consolidated financial position, results of operations and/or reputation. The risks are as follows:

Product launches – Launching a new pharmaceutical product takes time and can involve significant investment in product inventories before launch and other types of expense. There is a risk that launches of new products in existing or new markets are unsuccessful, which may have a negative impact on the Company.

# ALEMBIC PHARMACEUTICALS, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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For the Fiscal Years Ended March 31, 2025 and 2024

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### 2. Summary of Significant Accounting Policies (Continued)

#### *Risks and Uncertainties (Continued)*

Competitive market – A large number of companies provide pharmaceutical products or are active in the research and development of compounds and may compete with the products of the Company. More intense competition may imply a risk that the Company is unable to maintain its current margins on its products, which may negatively impact the Company.

Rapid changes in the pharmaceutical industry – One of the distinguishing features of the industry where the Company is active is its changeability and rapid rate of development. This means that products and improved therapeutic methods are continuously emerging. If the Company does not develop products at the same rate as its competitors, or its products do not satisfy the standards the market is applying, there is a risk of adverse impact on the Company.

Regulatory consideration and product standards – Research and development, as well as the production and marketing of pharmaceuticals, is subject to the control of several regulators. There is a risk of adverse impact on the Company if its products have to be withdrawn from the market as a result of restrictions and requests from regulatory authorities.

International operations – The Company imports all its products from an overseas vendor for resale in the United States. Certain risks are inherent to international operations, including, but not limited to the following:

- a) Difficulty complying with a variety of ever-changing foreign laws and regulations, or United States laws and regulations applicable abroad, some of which may conflict with one another, including but not limited to tax, labor, employment, anti-bribery and privacy and data protection law.
- b) General economic and political conditions in India may have an adverse effect on the operations.
- c) Exposure to exchange rate fluctuations.

#### *Leases*

The Company accounts for leases under ASC Topic 842, *Leases*, which establishes a right-of-use (“ROU”) model that requires a lessee to recognize a ROU asset and lease liability on the balance sheet for all leases with a term longer than twelve months. Leases are classified as finance or operating, with classification affecting the pattern and classification of expense recognition in the consolidated statement of income.

The Company had made an accounting policy election to not recognize the lease asset and lease liabilities for leases with a term of twelve month or less. For all other leases, the initial measurement of the ROU asset and lease liability is based on the present value of future lease payments over the lease term at the commencement date of the lease. To determine the present value of lease payments, the Company uses the incremental borrowing rate as the discount rate. The Company leases generally include a non-lease component representing additional services transferred to the Company, such as common area maintenance for real estate. The Company had elected to account for lease and non-lease component in its contracts as a single lease component for all asset classes. The non-lease component is usually variable in nature and is recorded in variable lease expense in the period incurred.

The Company recognizes lease expense on a straight-line basis excluding short-term and variable lease payments which are recognized as incurred. Short-term lease cost represents payments for leases with a lease term of twelve months or less, excluding leases with a term of one month or less.

# ALEMBIC PHARMACEUTICALS, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Fiscal Years Ended March 31, 2025 and 2024

### 3. Inventory

The components of inventory consist of the following on March 31:

	2025	2024
Raw materials	\$ 93,436	\$ 84,501
Finished goods	57,655,409	64,033,812
	<u>\$ 57,748,845</u>	<u>\$ 64,118,313</u>

### 4. Prepaid Expenses

Prepaid expenses consist of the following on March 31:

	2025	2024
Prepaid insurance	\$ 237,776	\$ 236,456
Membership dues and other	458,380	521,812
Prepaid conference expense	43,000	-
	<u>\$ 739,156</u>	<u>\$ 758,268</u>

### 5. Property and Equipment

Property and equipment consist of the following on March 31:

	Estimated Useful Life (Years)	2025	2024
Building improvements	15-39	95,653	95,653
Furniture and equipment	3-10	239,243	216,615
		<u>334,896</u>	<u>312,268</u>
Less: accumulated depreciation		<u>(155,931)</u>	<u>(125,623)</u>
		<u>\$ 178,965</u>	<u>\$ 186,645</u>

Depreciation expenses charged to operations amounted to \$30,308 and \$41,758 for the fiscal years ended March 31, 2025 and 2024 respectively.

### 6. Income Taxes

The Company is required to file consolidated income tax returns for the federal and various state jurisdictions. Labs and Okner are disregarded entities for tax purposes and are included in Company's consolidated tax returns.

# **ALEMBIC PHARMACEUTICALS, INC. AND SUBSIDIARIES**

## **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**For the Fiscal Years Ended March 31, 2025 and 2024**

### **6. Income Taxes (Continued)**

Total income tax provision (benefit) for the years ended March 31:

	<b>2025</b>	<b>2024</b>
Current - federal	\$ 1,495,269	\$ 2,322,982
Current - state	332,203	614,693
Deferred - federal	202,310	(542,762)
Deferred - state	44,948	(143,622)
Total income tax provision, net	<u>\$ 2,074,730</u>	<u>\$ 2,251,291</u>

The effective tax rates for the fiscal years ended March 31, 2025 and 2024 were 24.54% and 24.16%, respectively.

The components of the Company's deferred tax assts, net consist of the following on March 31:

	<b>2025</b>	<b>2024</b>
<b>Current deferred tax assets:</b>		
Allowance for credit losses	<u>\$ 916,600</u>	<u>\$ 868,325</u>
<b>Non-current deferred tax assets (liabilities):</b>		
Property, plant and equipment depreciation	\$ (33,846)	\$ (41,396)
Capitalized R&D costs	169,368	233,422
Deferred compensation	1,012,123	1,087,691
Deferred lease payments	27,751	24,437
Deferred acquisition	(25,630)	(29,743)
Other accrued liabilities	461,453	632,342
Total non-current deferred tax assets	<u>\$ 1,611,219</u>	<u>\$ 1,906,753</u>
Deferred tax asset, net	<u>\$ 2,527,819</u>	<u>\$ 2,775,078</u>

### **7. Lines of Credit**

The Company has a line of credit agreement with a financial institution for \$8,000,000. The line bears interest at Secured Overnight Financing Rate (SOFR) of one month duration (4.41% on March 31, 2025) plus 1.60%. The effective interest rate on this line on March 31, 2024 was 6.01%. The line of credit is renewed annually on March 31. The line is also due on demand and is secured by the Company's current assets. As of March 31, 2025 and 2024, there was no outstanding balance.

The Company has an additional a line of credit agreement with a bank for \$9,500,000. The line bears interest at SOFR of one month duration (4.41% on March 31, 2025) plus 0.11%. The effective interest rate on this line on March 31, 2025 was 4.52%. This line is reviewed annually on August 31. This line is due on demand and is secured by the corporate guarantee provided by the parent company based in India. As of March 31, 2025, the outstanding balance was \$1,824,306. There was no outstanding balance as of March 31, 2024.



# ALEMBIC PHARMACEUTICALS, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Fiscal Years Ended March 31, 2025 and 2024

### 8. Leased Employees

The Company leases its employees from Extensis, Inc. ("Extensis"), under a renewable leasing arrangement, that charges the Company for the cost of compensating leased employees plus the costs of the related payroll taxes, benefits, vacation pay, and an administrative fee.

### 9. Related Party Transactions

The Company's transactions with its parent company during the fiscal years ended March 31 are as follows:

	2025	2024
Due to related parties, April 1	\$ 114,140,534	\$ 114,970,588
Add: purchases during the year	137,462,004	148,925,707
Less: payments during the year	(115,162,660)	(139,278,437)
Less: adjustments during the year	(26,096,088)	(10,477,324)
Due to related parties, March 31	\$ 110,343,790	\$ 114,140,534

The outstanding balance due to the related parties does not accrue interest and has a term of 180 days.

### 10. Operating Lease

The Company entered into a 10.5-year operating lease of its new corporate offices at 550 Hills Drive in Bedminster, New Jersey effective September 1, 2021. The Company has the option of renewing the lease for an additional five-year term but does not consider any additional renewal periods to be reasonably certain of being exercised.

This lease is classified as operating lease and is presented on the consolidated balance sheets as follows on March 31:

	2025	2024
<b><u>Asset</u></b>		
Right of use asset, operating lease	\$ 1,090,060	\$ 1,202,203
<b><u>Liabilities</u></b>		
Operating lease liability, current portion	\$ 125,691	\$ 95,287
Operating lease liability, less current portion	1,078,353	1,204,044
	\$ 1,204,044	\$ 1,299,331

The Company recognizes lease expense on a straight-line basis. Operating lease costs incurred during the fiscal years ended March 31, 2025 and 2024 were \$210,539 and \$210,539, respectively and are included in selling, general and administrative expenses on the consolidated statements of income.

# ALEMBIC PHARMACEUTICALS, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Fiscal Years Ended March 31, 2025 and 2024

### 10. Operating Lease (Continued)

The Company weighted average lease term and discount rate used as of December 31, 2025 are as follows:

Weighted average remaining lease term (in years) for operating lease	6.92
Weighted average discount rate for operating lease	8.00%

The aggregate future minimum annual lease payments under the lease in effect on March 31, 2025 is presented in the table below. Such commitments are reflected at undiscounted values and are reconciled to the discounted present value recognized in the consolidated balance sheet as follows:

<u>Fiscal Years ending March 31,</u>	<u>Amount</u>
2025	\$ 216,068
2026	219,725
2027	223,382
2028	227,039
2029	230,696
Thereafter	452,400
Total undiscounted future minimum lease payments	1,569,310
Less: present value discount	(365,266)
Total lease liabilities	<u>\$ 1,204,044</u>

### 11. Accounts Receivable

Accounts receivable is comprised of the following on March 31:

	<u>2025</u>	<u>2024</u>
Accounts receivable	\$ 190,328,744	\$ 186,646,397
Less: Allowance for credit losses	(3,735,029)	(3,451,215)
Accounts receivable, net	186,593,715	183,195,182
Less: Sales-related deductions (see Note 12)	(78,261,331)	(90,464,137)
Net receivables	<u>\$ 108,332,384</u>	<u>\$ 92,731,045</u>

\* Sales-related deductions (from Note 12) are subtracted from net accounts receivable above in order to present the net receivables that are realizable and collectible.

# ALEMBIC PHARMACEUTICALS, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Fiscal Years Ended March 31, 2025 and 2024

### 12. Accrued Chargebacks and Other Sales Deductions

Accrued chargebacks and other sales deductions are comprised of the following on March 31:

	2025	2024
Accrued chargebacks	\$ 68,579,555	\$ 80,646,996
Other sales deductions	9,681,776	9,817,141
Sales-related deductions (see Note 11)	78,261,331	90,464,137
Rebates and administration fees	9,642,910	12,267,715
Total accrued chargebacks and other sales deductions	\$ 87,904,241	\$ 102,731,852

### 13. Revenue from Contracts with Customers

- (1) The Company complies with the ASC Topic 606, Revenue from Contracts with Customers, which provides a five-step model to determine when and how revenue is recognized. The core principle of the guidance is that an entity should recognize revenue to reflect the transfer of goods to customers in an amount equal to the consideration the entity receives or expects to receive. The Company is engaged in the marketing and distribution of generic pharmaceutical products for resale by others. Revenue from contracts with customers for the Years ended March 31, 2025 and 2024 were \$208,261,815 and \$198,315,303, respectively.

To determine the appropriate amount of revenue to be recognized for arrangements determined to be within the scope of ASC Topic 606, the Company performs the following five steps:

- (i) identification of the promised goods or services in the contract
- (ii) determination of whether the promised goods or services are performance obligations including whether they are distinct in the context of the contract
- (iii) measurement of the transaction price, including the constraint on variable consideration
- (iv) allocation of the transaction price to the performance obligations
- (v) recognition of revenue when (or as) the entity satisfies each performance obligation.

The Company recognizes revenue in accordance with the provisions ASC Topic 606 and recognizes revenue when control of promised goods are transferred to the Company's customers, in an amount that reflects the consideration Company expects to be entitled to in exchange for those goods. The Company generates revenue primarily from sale of its products. For all of its sales, the Company transfers control, invoices the customer and recognizes revenue upon shipment to the customer. The purchase and associated obligation to pay becomes a contractual obligation of the customer at the time that the customer's purchase order is accepted by the Company, and delivery, is only a condition of the purchase contract that must be satisfied before payment is due.

# ALEMBIC PHARMACEUTICALS, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Fiscal Years Ended March 31, 2025 and 2024

### 13. Revenue from Contracts with Customers (Continued)

- (2) Estimation of Credit Losses: The Company estimates credit losses on accounts receivable by estimating expected credit losses over the contractual term of the receivable. When developing this estimate of expected credit losses, the Company considers all available information (past, current, and future) relevant to assessing the collectability of cash flows. Accounts Receivables from contracts with customers on March 31, 2025 and 2024 were \$190,328,744 and \$186,646,397, respectively. The expected credit losses on accounts receivable from contracts with customers on March 31, 2025 and 2024 were estimated to be \$3,735,029 and \$3,451,215, respectively. See supplementary information on pages 20 and 21.

- (3) Timing of Revenue Recognition: Entire revenue is recognized in one product segment which is the distribution of generic pharmaceutical products for resale by others. For the years ended March 31, the timing of revenue recognition under this product segment is as follows:

	<u>2025</u>	<u>2024</u>
Goods Transferred at a point in time	208,261,815	198,315,303

- (4) The following economic factors affect the nature, amount, timing, and uncertainty of the Company's revenue and cash flows as indicated:

Type of customer: Based on dollar amounts of revenue, all the goods sold by the Company are sold to corporate customers

Geographical location of customers: All sales are made to customers located within the United States.

Type of contract: The Company generates revenue primarily from sale of its products.

- (5) The opening and closing balances of accounts receivables from contracts with customers are as follows:

	<u>2025</u>	<u>2024</u>
Accounts Receivable, net		
Balance, April 1	183,195,182	181,163,066
Balance, March 31	186,593,715	183,195,182

- (6) Description of the Company's performance obligations with customers:

Performance Obligations: Timing of Satisfaction

The Company typically satisfies its performance obligations as goods are delivered. Goods that are shipped to customers are either shipped "FOB Shipping Point" or "FOB Destination." As such, ownership of goods in transit remains with the Company and the Company bears the associated risks (e.g., loss, damage, delay). In some cases, a customer will take delivery directly from the Company's warehouse, at which point ownership and the associated risks passes on to the customer.

# ALEMBIC PHARMACEUTICALS, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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For the Fiscal Years Ended March 31, 2025 and 2024

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### 13. Revenue from Contracts with Customers (Continued)

- (6) Description of the Company's performance obligations with customers: (Continued)

Performance Obligations: Significant Payment Terms

Payment for goods and services sold by the Company is typically due within 30 to 60 days after an invoice is sent to the customer. Invoices for goods are typically sent to customers on the same day as the day of shipment.

Performance Obligations: Nature

Goods that the Company contracts to transfer to its customers are purchased by the Company for resale. In no case does the Company act as an agent, i.e., the Company does not provide a service of arranging for another party to transfer goods to its customers.

Performance Obligations: Returns, Refunds, etc.

Consistent with industry practice, the company maintains a return policy that allows customers to return product within a specified period of time prior and subsequent to the expiration date. Any consideration paid for those goods, whether before or after delivery, is refundable in full to customers until the return period expires. At the time revenue is recognized, the Company estimates expected returns and excludes those amounts from revenue. The Company also maintains appropriate accounts to reflect the effects of expected returns on the Company's financial position and periodically adjusts those accounts to reflect its actual return experience. The Company's estimate of the provision for returns is based on industry experience and current evaluation.

### 14. Employee Related Obligations

The Company has a deferred compensation plan (the "Plan") for its highly compensated employees. Under the Plan, a certain amount is accrued each year based on the performance of the Company. The amount deferred for each fiscal year will be paid in the fourth year of service.

For other key employees, the Company has adopted an employee retention plan.

These accrued amounts have been included in the consolidated balance sheets under Employee Related Obligations and the related expenses have been included in Selling, General and Administrative Expenses. The total employee related obligation balances as of March 31, 2025 and 2024 were \$4,124,279 and \$4,323,095 respectively.

### 15. Concentrations

*Concentration of Credit Risk*

Financial instruments that potentially subject the Company to concentrations of credit risk consist primarily of cash and cash equivalents.

# ALEMBIC PHARMACEUTICALS, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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For the Fiscal Years Ended March 31, 2025 and 2024

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### 15. Concentrations (Continued)

The Company maintains its cash in bank deposit accounts that, at times, may exceed the federally insured limit up to \$250,000 per depositor per bank. The Company has not experienced any losses in such accounts. The Company believes it is not exposed to any significant credit risk on cash.

#### *Major Customers*

For the fiscal year ended March 31, 2025 sales to three major pharmaceutical wholesale customers were approximately 38%, 29% and 20% respectively. These customers represented approximately 87% of the accounts receivable on March 31, 2025.

For the fiscal year ended March 31, 2024 sales to three major pharmaceutical wholesale customers were approximately 41%, 25% and 23% respectively. These customers represented approximately 88% of the accounts receivable on March 31, 2024.

#### *Vendors*

The Company had contracted with J. Knipper and Company Inc ("JKC") for warehousing and distribution services. If these services were interrupted, the Company would need to engage another service provider. While there are a number of options available to the Company, such an interruption of services could cause a delay in processing customer orders.

The Company utilizes services of iContracts, Inc. who provides software to facilitate the gross-to-net revenue recognition. Discontinuity or disruption could affect the Company's ability to process chargebacks and recognize revenue in a timely and accurate manner.

API purchases most of its inventory from its parent company, Alembic Pharmaceuticals Limited. (See Note 9). There is a risk of adverse impact on Company's operations if the parent is unable to deliver the inventory to the Company's warehouse in the United States.

### 16. Deconsolidation of Subsidiaries

Effective September 2024, the Company deconsolidated its wholly-owned subsidiaries (Labs and Okner) when it filed for dissolution of these subsidiaries with the State of New Jersey. Both these subsidiaries were terminated as of September 30, 2024. No gain or loss was recognized by the Company as a result of deconsolidation of these subsidiaries during the fiscal year ending March 31, 2025.

### 17. Subsequent Events

The Company has evaluated subsequent events for potential recognition and disclosure through May 1, 2025 the date the consolidated financial statements were available to be issued. The Company has identified no such events that would require disclosure in these consolidated financial statements.

# ALEMBIC PHARMACEUTICALS, INC. AND SUBSIDIARIES

## SUPPLEMENTARY INFORMATION

### Accounts Receivable Aging at March 31, 2025

Details	Outstanding for following periods from Due date of payment						Total
	Not Due	Less than 6 months	Less than 1 year	1 - 2 years	2 - 3 years	More than 3 years	
i) Undisputed Trade Receivables – considered good	\$ 186,593,715	\$ 2,595,220	\$ 140,134	\$ 999,675	\$ -	\$ -	\$ 190,328,744
ii) Undisputed Trade Receivables – which have significant increase in credit risk	-	-	-	-	-	-	-
iii) Undisputed Trade Receivables – credit impaired	-	-	-	-	-	-	-
iv) Disputed Trade - Receivables – considered good	-	-	-	-	-	-	-
v) Disputed Trade Receivables – which have significant increase in credit risk	-	-	-	-	-	-	-
vi) Disputed Trade Receivables – credit impaired	-	-	-	-	-	-	-
Less: Expected Trade Loss Allowance	-	(2,595,220)	(140,134)	(999,675)	-	-	(3,735,029)
Total Accounts Receivable	\$ 186,593,715	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 186,593,715

See independent auditor's report.

# ALEMBIC PHARMACEUTICALS, INC. AND SUBSIDIARIES

## SUPPLEMENTARY INFORMATION

### Accounts Receivable Aging at March 31, 2024

Details		Outstanding for following periods from Due date of payment						Total
		Not Due	Less than 6 months	Less than 1 year	1 - 2 years	2 - 3 years	More than 3 years	
i)	Undisputed Trade Receivables – considered good	\$ 183,195,182	\$ 2,049,265	\$ 1,332,670	\$ 69,280	\$ -	\$ -	\$ 186,646,397
ii)	Undisputed Trade Receivables – which have significant increase in credit risk	-	-	-	-	-	-	-
iii)	Undisputed Trade Receivables – credit impaired	-	-	-	-	-	-	-
iv)	Disputed Trade - Receivables – considered good	-	-	-	-	-	-	-
v)	Disputed Trade Receivables – which have significant increase in credit risk	-	-	-	-	-	-	-
vi)	Disputed Trade Receivables – credit impaired	-	-	-	-	-	-	-
	Less: Expected Trade Loss Allowance	-	(2,049,265)	(1,332,670)	(69,280)	-	-	(3,451,215)
Total Accounts Receivable		\$ 183,195,182	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 183,195,182

See independent auditor's report.



# ALEMBIC PHARMACEUTICALS, INC. AND SUBSIDIARIES

## SUPPLEMENTARY INFORMATION

### Accounts Payable and Accrued Expenses Aging at March 31, 2025

Details	Outstanding for following periods from Due date of payment					Total
	Not Due	Less than 1 year	1 - 2 years	2 - 3 years	More than 3 years	
i) Micro & Small Enterprise	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
ii) Medium Enterprise	-	-	-	-	-	-
iii) Others	1,336,414	-	-	-	-	1,336,414
iv) Unbilled Dues	-	-	-	-	-	-
Total Accounts Payable	\$ 1,336,414	\$ -	\$ -	\$ -	\$ -	\$ 1,336,414
Service Fees payable to Customers (non-trade)	\$ 7,041,636	\$ -	\$ -	\$ -	\$ -	\$ 7,041,636
Accrued Liabilities	\$ 2,510,983	\$ -	\$ -	\$ -	\$ -	\$ 2,510,983
Total Accounts Payable and Accrued Expenses	\$ 10,889,033	\$ -	\$ -	\$ -	\$ -	\$ 10,889,033

See independent auditor's report.

# ALEMBIC PHARMACEUTICALS, INC. AND SUBSIDIARIES

## SUPPLEMENTARY INFORMATION

### Accounts Payable and Accrued Expenses Aging at March 31, 2024

Details	Outstanding for following periods from Due date of payment					Total
	Not Due	Less than 1 year	1 - 2 years	2 - 3 years	More than 3 years	
i) Micro & Small Enterprise	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
ii) Medium Enterprise	-	-	-	-	-	-
iii) Others	1,028,965	-	-	-	-	1,028,965
iv) Unbilled Dues	-	-	-	-	-	-
Total Accounts Payable	\$ 1,028,965	\$ -	\$ -	\$ -	\$ -	\$ 1,028,965
Service Fees payable to Customers (non-trade)	\$ 5,595,928	\$ -	\$ -	\$ -	\$ -	\$ 5,595,928
Accrued Liabilities	2,128,808	-	-	-	-	2,128,808
Total Accounts Payable and Accrued Expenses	\$ 8,753,701	\$ -	\$ -	\$ -	\$ -	\$ 8,753,701

See independent auditor's report.